Common Community College Concerns

- Money, Money, Money – or the lack thereof
- Increasing Enrollment - space allocation, parking, adjunct/faculty staffing
- Green House Gas Emissions – buildings, commuter campus
- Evolving Green Awareness - pressure to provide projects and services with no additional capital or funding streams
Competition for Limited Resources

- Collegial tension
- Budgets
- Facilities
- Existing Resources

Winning support for “non-academic” projects

“People will support and defend that which they help create”
The EIU Story

Issue – Obsolete Coal Plant

Capital priorities

- New Science Building

Solution

- New Biomass Power Plant
  - Communicate, communicate, communicate
    - Board
    - Administration
    - Campus Community
    - Faculty, staff, students
Existing Power Plant
New Biomass Plant
“What’s In It For Me?”

- Improved Learning Environment
  - Lighting – classrooms, library, faculty offices
  - Ventilation – labs, fume hoods, IAC, gymnasium
  - Occupant comfort
  - Security/safety

- Sustainability
  - Reallocate resources that would otherwise be dedicated to addressing deferred maintenance needs
Honeywell provides expertise to assist you in moving your projects forward through:

- **Needs assessments – facility, sustainability, green initiatives**
  - Prioritize – energy master plan
  - GHG – Carbon Reduction Initiatives
    - Engage students to assist in inventory, green initiatives

- **Facilitate discussions among campus constituents**
  - Finance
  - Facilities and Operations
  - Academics
  - Student Affairs
What is your most pressing issue and how can you engage your campus partners to help you resolve that problem?
Questions & Answers
Thank You

Doniesa Kovalsky
Director of Higher Education Market
(317) 730-4602
doniesa.kovalsky@honeywell.com

Jeff Cooley
Business Development Consultant
(217) 722-7241
jeffrey.cooley@honeywell.com