Illinois Energy Consortium

HELPING OUR MEMBERS CONTROL ENERGY COSTS AND ACHIEVE ENERGY BUDGET GOALS!
Topics Covered Today

• How the IEC Can Help Your College
• IEC History and Today
• Electric Power Program Overview
• Natural Gas Program Overview
• Next Steps and IEC Contacts
The Illinois Energy Consortium Can Help!

• The IEC programs will help you control your energy costs & aid in achieving your college’s energy budget goals.

• As a participant, your organization can better manage its energy dollars to help ensure budget overages do not cut into spending for other crucial programs.
Illinois Energy Consortium History

The Illinois Energy Consortium (IEC) was formed in 1998 as an Illinois *not-for-profit corporation* and started serving accounts as a state-wide energy purchasing consortium in 1999.

The IEC is a joint program sponsored by the Illinois Association of School Boards (IASB), Illinois Association of School Administrators (IASA), and Illinois Association of School Business Officials (IASBO).
Today, the IEC is Illinois’ largest electric and natural gas pool that provides competitive, reliable electric and natural gas account management and supply options to all public schools district, private schools, junior colleges, colleges, universities, and intergovernmental agencies in Illinois.
IEC’s Independent Advisor

In 1998, the IEC began the exhaustive search for an independent consultant to help establish a not-for-profit consortium. The unanimous choice was Latham & Associates of Cedar Rapids, Iowa. Latham & Associates due to their:

- Extensive expertise in the energy field.
- Experience with similar clients Midwest region and the resulting success they brought to each of these groups.

Latham & Associates, Inc. is an advisor and advocate for electricity, natural gas and steam purchasers, providing engineering/economic strategy, aggregation, contract negotiation and regulatory representation services for industrials, cities, schools and small utilities.
Program Administration

- Electric Program Administrator – Ameren Energy Marketing – Tonya Powell
- Natural Gas Program Administrator – Constellation NewEnergy – Glenn Grimm

Administrators committed to:
- Providing the BEST in Customer Service
- Protecting Program Participants from Budget Uncertainty
- Helping you put less dollars in energy costs and more dollars in education.
Service You Can Count On

- Attentive IEC dedicated account managers available by e-mail or by toll-free phone numbers for all questions.
- Seamless, efficient electric power and natural gas account management and supply services with minimal involvement on your part.
- Annual budget forecasts and tracking reports on your specific energy expenditures and usage.
- Web based links to energy efficiency opportunities and available energy grants.
- User-friendly agreements and payment terms.
- Consolidated billing options (commodity and utility charges on one invoice).
Electric Power Program Overview

- The IEC provides electric supply and administration to help member organizations control costs and achieve budget goals.
- Membership is open to all public schools district, private schools, junior colleges, colleges, universities, and intergovernmental agencies served by ComEd or one of the Ameren Illinois utilities (AmerenCIPS, AmerenCILCO and AmerenIP)
- Serving 500 members serving 1600+ accounts with 1 Billion kWh in annual usage.
- The IEC Electric Program Administrator, Ameren Energy Marketing, has worked with the IEC since it began.
Illinois Electricity Market

• Electric Service Customer Choice and Rate Relief Act
  – Passed in 1997 by Illinois General Assembly
  – Restructured Electricity Markets
  – Phased in Competitive Power Market in Illinois
  – Created “Mandatory Transition Period”
    – Rates reduced then frozen through 2006
• Electric Choice
  – ComEd and Ameren Customers Only
  – Alternative Retail Energy Supplier (ARES) or Utility
  – Utility to Provide Non-Discriminatory Delivery Services
How Does This Save ME Money?

• IEC Participation gives you POWER – the buying power of 500 Participants using 1 billion kWhs a year. The IEC purchases electricity in large quantities and locks in prices for 12 months per term. Current supplies are secured through May 2013.

• Buying in large blocks when Market prices are low enables you to secure a fixed rate for the entire purchasing term, regardless of energy usage spikes created by seasonal temperature swings or extreme weather conditions (ie: Hurricanes)
Market Prices?

For a detailed analysis, send AEM Your Most Recent Electricity Bill via email to tpowell2@ameren.com and/or rsteigerwald@hotmail.com
Fax to 888-354-9837 and/or 847-634-8254

AEM Provides completely transparent Pricing Details
Know What You’re Buying and How to Tell an Apple from a Lemon

<table>
<thead>
<tr>
<th></th>
<th>Other Supplier</th>
<th>IEC</th>
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<tbody>
<tr>
<td>Energy</td>
<td>4.789¢/kwh</td>
<td>3.974¢/kwh</td>
</tr>
<tr>
<td>Capacity</td>
<td>Pass Thru</td>
<td>0.896¢/kwh</td>
</tr>
<tr>
<td>Distribution Losses</td>
<td>Pass Thru</td>
<td>0.242¢/kwh</td>
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<tr>
<td>Transmission &amp; Ancillaries</td>
<td>0.596¢/kwh</td>
<td>0.596¢/kwh</td>
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<tr>
<td>RPS</td>
<td>Pass Thru</td>
<td>included</td>
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<tr>
<td>Other RTO Charges</td>
<td>Pass Thru</td>
<td>0.225¢/kwh</td>
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<tr>
<td>How Much will you pay?</td>
<td>5.385 + ???</td>
<td>5.933¢/kwh</td>
</tr>
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</table>

No matter who you purchase from, demand they show you transparency in the pricing. If they won’t – Show them the door.
Natural Gas Program Overview

• **300** Members with over **1,300** utility account numbers, with annual usage over **40-million therms** (4 bcf) of annual usage.

• Our Natural Gas Program Administrator and Supplier, Constellation NewEnergy (CNEG), has been serving Illinois based accounts since **1995**.

• Open to all public schools district, private schools, junior colleges, colleges, universities, and intergovernmental agencies in Illinois behind the following utilities:
  – Ameren (IP, CILCO, CIPS)
  – MidAmerican
  – Nicor Gas
  – North Shore Gas
  – Peoples Gas
Member Focused Model

The IEC shall function as your full-service energy provider – *an extension of your staff*

**Unparalleled Service**

- Dedicated Account Manager
- Efficient Execution and Response
- Web-based customer information reporting system called **EnerPro®**
- Education (Market Intelligence and Conferences)
Top reasons members have joined the IEC Natural Gas Program:

• **The Power of Pooling** – You will receive the benefits of combining your natural gas needs with all the other IEC members behind your utility. Additionally, IEC Pool members can benefit directly by increased purchasing leverage and efficiency.

• **Dedicated Account Manager** – You will have its own dedicated account manager, assigned to your accounts, be available by a toll-free number, be responsible for managing your accounts, shall monitor the IEC program option implemented, and always be available for all questions - The IEC Natural Gas Team is an extension of your staff.
Top reasons members have joined the IEC Natural Gas Program:

- **Choices** – The ability to choose the risk management program that best fits your needs and requirements. The new IEC natural gas program will offer you a choice, allowing you to select a natural gas purchasing program that is tailored to your needs. The new IEC natural gas program has three options:

  1. The **“Managed Program”**, a hands-off minimal involvement program.
  2. The **“Customized Portfolio”** a hands-on you make all the buying program decisions.
  3. The **“Spot Pool Program”** where all your needs float with the IEC Spot Pool Price.
Top reasons members have joined the IEC Natural Gas Program:

- **EnerPro®** – Online energy management tool designed to bring all your sites account information directly to your desktop. We provide a complimentary Web-based customer information system named EnerPro® that provides access to monthly updated budget reports, facility specific usage reports, historical data, monthly & historical invoices, and weekly market intelligence reports right at your desktop. Plus your entire energy team can be logged into EnerPro® at the same time.
EnerPro® provides you with reports, including:

- Current Fiscal-Year’s Budget/Annual Plan
- Facility Specific Daily Gas Consumption
- Facility Specific Historical Gas Consumption
- Monthly Storage Injections and Withdrawals
- Hedging Program Reports
- Summary Cost Reports by Month, by Facility
- Summary Consumption Reports by Month, by Facility
- On-Line Monthly Invoices
- Weekly Market Intelligence Reports and Links
EnerPro® – Welcome Screen
**EnerPro® – Sample Facility Consumption Reports**

### Daily Usage in Therm

**Meter ID: ZZZZ-001**  
**LDC Asset: 542219**  
**LDC Meter: 12245**

<table>
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<th>Date</th>
<th>Sun</th>
<th>Mon</th>
<th>Tue</th>
<th>Wed</th>
<th>Thu</th>
<th>Fri</th>
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<td>2,864</td>
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### Usage Overview / Peak Analysis

The data presented in this report is the result of a back-office process. The data relates to us as the party liable to charge the consumer for the services provided. The data is used to determine the amount of gas consumed by the consumer and to calculate the corresponding bill.

### Meter Information

- **Code:** ABC-001  
- **LDC Asset:** 5500018477085  
- **Location:** LST  
- **Class Type:** Class Type  
- **Anemometer:** True  
- **Number:** 42401  
- **Meter Name:** RealElectric  
- **Peak Period:** Summer  
- **Weather Location:** Chicago

### Peak Use Analysis

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<th>AM</th>
<th>PM</th>
<th>Total</th>
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<td>38</td>
<td>13</td>
<td>51</td>
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<td>04-05-2003</td>
<td>Mon</td>
<td>35</td>
<td>22</td>
<td>57</td>
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<tr>
<td>04-06-2003</td>
<td>Tue</td>
<td>39</td>
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<td>38</td>
<td>18</td>
<td>56</td>
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<td>04-08-2003</td>
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<td>04-09-2003</td>
<td>Fri</td>
<td>37</td>
<td>21</td>
<td>58</td>
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</table>

### Meter Location

5001 W POLK ST  
CHICAGO, IL 60644

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*Confidential and Proprietary*

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*Constellation NewEnergy – Gas Division*

PO Box 2229  
NE 250550 Executive Parkway Suite B  
Waukegan, IL 60085-2228

*Your account manager is (to be determined)*

Tel: 855-506-6890  
Fax: 855-506-6891  
www.enerpro.net

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*Constitution Energy – Gas Division*

PO Box 2229  
NE 250550 Executive Parkway Suite B  
Waukegan, IL 60085-2228

*Your account manager is (to be determined)*

Tel: 855-506-6890  
Fax: 855-506-6891  
www.enerpro.net

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*IWC Ameren Marketing*

PO Box 2229  
NE 250550 Executive Parkway Suite B  
Waukegan, IL 60085-2228

*Your account manager is (to be determined)*

Tel: 855-506-6890  
Fax: 855-506-6891  
www.enerpro.net

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*Confidential and Proprietary*
IEC Natural Gas Program Membership has its Privileges:

• A natural gas purchasing program that is tailored to your needs and will help you control natural gas costs & aid in achieving energy budget goals
• An experienced account manager, Liz Peronto, who is responsible for managing your accounts and available by a toll-free number 1-888-579-6600 for all questions
• 45-day payment terms with an optional early-pay discount program.
• IEC’s program administrator’s regulatory expertise – to analyze strategies for proposed utility rate changes and utility tax increases.
• Locally Based Annual Energy Conferences and Regional Workshops that keep you & your team informed and educated
• A Web-based customer information system named EnerPro® that provides access to account specific reports, historical data, invoices, weekly market updates and market intelligence reports.
• A financially strong program administrator and supplier with 15-Years of proven experience in the Illinois deregulated market, a 95% customer retention rate
• Access the latest available energy grants at the IEC website at http://www.illec.org/pdfs/grants.pdf
• Knowing that you are part of the largest not-for-profit energy consortium in the state.
For a complimentary cost-benefit analysis and proposal

Please e-mail or fax a copy of your latest month’s electric power and natural gas invoices (listing all of your facilities utility account and meter numbers). The IEC will then provide you with a complimentary analysis and proposal on which of your facilities would benefit from participation in our programs.

Direct your utility or supplier invoices to the IEC’s Statewide Marketing Director Ron Steigerwald at:

Ronald C. Steigerwald
3051 Cyprus Ct.
Buffalo Grove IL, 60089
Telephone: 847.567.3051
Fax: 847.634.8254
rsteigerwald@hotmail.com
How Do I Enrolled?

• Sign IEC Membership Agreement & Utility Agency Agreement

• No Fees to Join

• Enrollment as Early as the next monthly Billing Cycle

• Yes, It’s just THAT easy!
IEC Electric Program Contacts

Membership Questions (Prospective and Current)
Tonya Powell – Electric Program Administrator
Office: 314-613-9120
E-mail: tpowell2@ameren.com
Fax: 888-354-9837

Billing Questions:
Glenda Ehrlich & Meghan Scally
AEM Customer Care Team
Office: 888-451-3911 opt 3
E-mail: AEMCustomerCare@ameren.com
Fax: 888-354-9837
IEC Natural Gas Program Contacts

• Before you become a Member:
Glen Grimm– New Business Development
Office:  630-264-6600
E-mail:  glen.grimm@constellation.com
Fax:  630-264-6611

• After you become a Member:
Liz Peronto – Account Manager
Office:  888-579-6600
E-mail:  liz.peronto@constellation.com
Fax:  262-506-6611
IEC Electric Program Contacts at IASBO

Ronald C. Steigerwald - IEC
Statewide Marketing Director
Cell: 847-567-3051
E-mail: rsteigerwald@hotmail.com
Fax 847-634-8254

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Illinois ASBO
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