



# ILLINOIS VALLEY COMMUNITY COLLEGE

## COURSE OUTLINE

**DIVISION: Natural Sciences and Business**

**COURSE: ECN 2004 Business Statistics**

Date: Fall 2022

Credit Hours: 3

*Complete all that apply or mark "None" where appropriate:*

Prerequisite(s): MTH 0910 with a grade of C or better

Enrollment by assessment or other measure?  Yes  No

If yes, please describe: by appropriate assessment

Corequisite(s): None

Pre- or Corequisite(s): None

Consent of Instructor:  Yes  No

Delivery Method:  **Lecture**                    **3 Contact Hours** (1 contact = 1 credit hour)  
 **Seminar**                    **0 Contact Hours** (1 contact = 1 credit hour)  
 **Lab**                                **0 Contact Hours** (2-3 contact = 1 credit hour)  
 **Clinical**                    **0 Contact Hours** (3 contact = 1 credit hour)  
 **Online**  
 **Blended**  
 **Virtual Class Meeting (VCM)**

Offered:  **Fall**     **Spring**     **Summer**

### **CATALOG DESCRIPTION and IAI NUMBER (if applicable):**

This course will provide an introduction to descriptive statistics and statistical inference as employed in business decision-making. Emphasis is on measures of central tendency and dispersion, frequency distribution, probability, hypothesis testing, estimation, statistical inference, simple linear regression, correlation and multiple linear regression.

## ACCREDITATION STATEMENTS AND COURSE NOTES:

None

### COURSE TOPICS AND CONTENT REQUIREMENTS:

Competency 1: Students will be able:

- 1.1 To show the difference between samples and populations
- 1.2 To convert raw data to useful information
- 1.3 To construct and use data arrays
- 1.4 To construct and use frequency distributions
- 1.5 To graph frequency distributions with histograms, polygons, and ogives
- 1.6 To use frequency distributions to make decisions

Competency 2: Students will be able:

- 2.1 To use summary statistics to describe collections of data
- 2.2 To use the mean, median, and mode to describe how data “bunch up”
- 2.3 To use the range, variance, and standard deviation to describe how data “spread out”

Competency 3: Students will be able:

- 3.1 To examine the use of probability theory in decision making
- 3.2 To explain the different ways probabilities arise
- 3.3 To develop rules for calculating different kinds of probabilities
- 3.4 To use probabilities to take new information into account: the definition and use of Bayes theorem.

Competency 4: Students will be able:

- 4.1 To introduce the probability distributions most commonly used in decision making, such as the binomial, normal and Poisson distributions.
- 4.2 To use the concept of expected value to make decisions
- 4.3 To show which probability distribution to use and how to find its value
- 4.4 To understand the limitations of each of the probability distributions you use

Competency 5: Students will be able:

- 5.1 To take a sample from an entire population and use it to describe the population
- 5.2 To make sure samples you do take are an accurate representation of the population from which they came
- 5.3 To introduce the concepts of sampling distributions
- 5.4 To understand trade-offs between the cost of taking larger samples and the additional accuracy this gives to decisions made from them
- 5.5 To introduce experimental design: sampling procedures to gather the most information for the least cost

Competency 6: Students will be able:

- 6.1 To learn how to estimate certain characteristics of a population from samples
- 6.2 To learn the strengths and shortcomings of point estimates and interval estimates
- 6.3 To calculate how accurate our estimates really are
- 6.4 To learn how to use t distribution interval estimates in some cases when the normal distribution cannot be used

- 6.5 To calculate the sample size required for any desired level of precision in estimation

Competency 7: Students will be able:

- 7.1 To learn to use samples to decide whether a population possesses a particular characteristic
- 7.2 To determine how unlikely it is that an observed sample could have come from a hypothesized population
- 7.3 To understand the two types of errors possible when testing hypotheses
- 7.4 To learn when to use one-tailed test
- 7.5 To learn the five-step process for testing hypotheses
- 7.6 To understand how and when to use the normal and t distributions for testing hypotheses about population means and proportions

Competency 8: Students will be able:

- 8.1 To learn how to use samples from two populations to test hypotheses of the populations are related
- 8.2 To learn how hypothesis tests for differences between population means take different forms, depending on whether the samples are large or small
- 8.3 To conduct a Chi-square test
- 8.4 To distinguish between independent and dependent samples when comparing means
- 8.5 To learn how to reduce a hypotheses test for the difference of means from dependent samples to test about a single mean
- 8.6 To learn how to test hypothesis that compare the proportions of two populations having the same attribute of interest.
- 8.7 To understand how prob values can be used in testing hypotheses
- 8.8 To get a feel for the kinds of outputs from computer statistical packages produce for testing hypotheses

Competency 9: Students will be able:

- 9.1 To perform a one way analysis of variance test
- 9.2 To identify and understand positive and negative correlation
- 9.3 To understand the basics of linear regression

### **INSTRUCTIONAL METHODS:**

Lecture

Written assignments

Class discussions

Exams

Videos

Discussion of the Applications of Business Statistics in the real world

### **EVALUATION OF STUDENT ACHIEVEMENT:**

Regular class attendance.

Active participation in class discussions

Exams

Completion of assigned work

## **INSTRUCTIONAL MATERIALS:**

### **Textbooks**

Business Statistics: A First Course, 8<sup>th</sup> edition, Pearson Prentice Hall publishing, by Levine, Krehbiel and Berenson

### **Resources**

Powerpoints

Exams

Videos

## **LEARNING OUTCOMES AND GOALS:**

### **Institutional Learning Outcomes**

- 1) Communication – to communicate effectively;
- 2) Inquiry – to apply critical, logical, creative, aesthetic, or quantitative analytical reasoning to formulate a judgement or conclusion;
- 3) Social Consciousness – to understand what it means to be a socially conscious person, locally and globally;
- 4) Responsibility – to recognize how personal choices affect self and society.

### **Course Outcomes and Competencies**

Upon completion of the course, the student will be able to:

1. Develop skills to identify the appropriate statistical technique for the analysis of data.
2. Learn how to interpret and present data for people without a statistics background.
3. Understand statistical techniques such as F tests, t tests, correlation, simple and multiple regression