

# The Facilities Master Plan Process

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ICCCFO FALL CONFERENCE



listen • engage • advise • deliver

# The Facilities Master Plan

- ICCB Requires a Master Plan every five years

What it is....

- An overall comprehensive plan to align Facilities with the Vision and Goals of the organization
- A prioritized approach to Capital Improvements and Resource Allocation addressing current and future needs
- A long-range plan that maps the direction for your facilities

What it shouldn't be....

- A collection of unrelated projects responsive to the squeakiest wheels in town

# Setting Up for Success

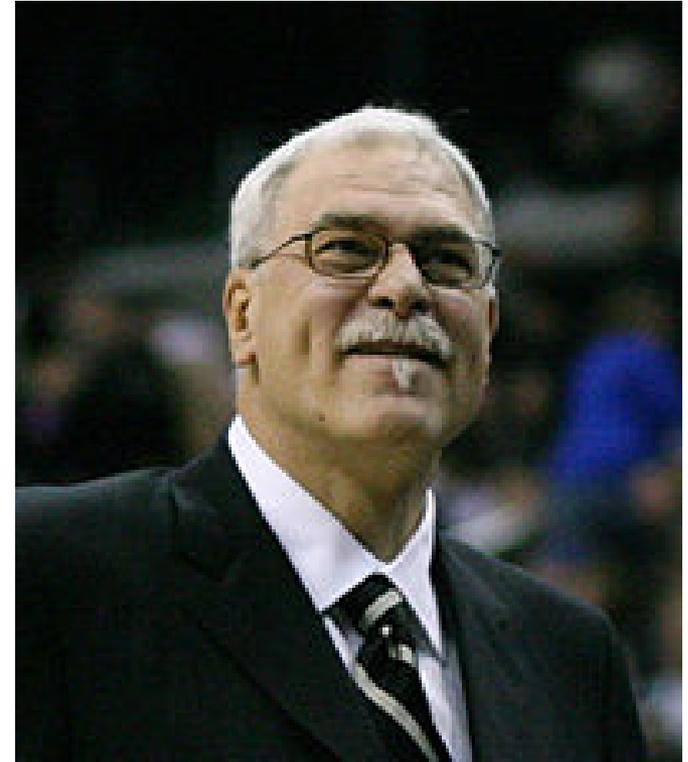


# Leadership- Setting the tone



“He creates a great vibe. I think everyone sees that every day.”  
-General Manager Jed Hoyer, quoted in the Chicago Sun Times

“If you meet the Buddha in the lane, feed him the ball”  
– Phil Jackson, *Sacred Hoops*



# Leadership- Playing the tune

Have the right team in place

Work toward a common goal

Give clear direction

Cue people to come in on time

Maintain control



# Master Plan- The Process

STRATEGIC PLAN

MASTER PLAN

FINANCING

CONSTRUCTION

RIBBON CUTTING

# Master Plan- The Process

You are about to start working on your first Master Plan. What should you do?

- Call someone who has done it before
- Take your Director of Facilities out for lunch
- Visit peer institutions
- Panic

# Master Plan- The Process

Multiple inputs in developing the Master Plan



# Process- Facilities Assessment

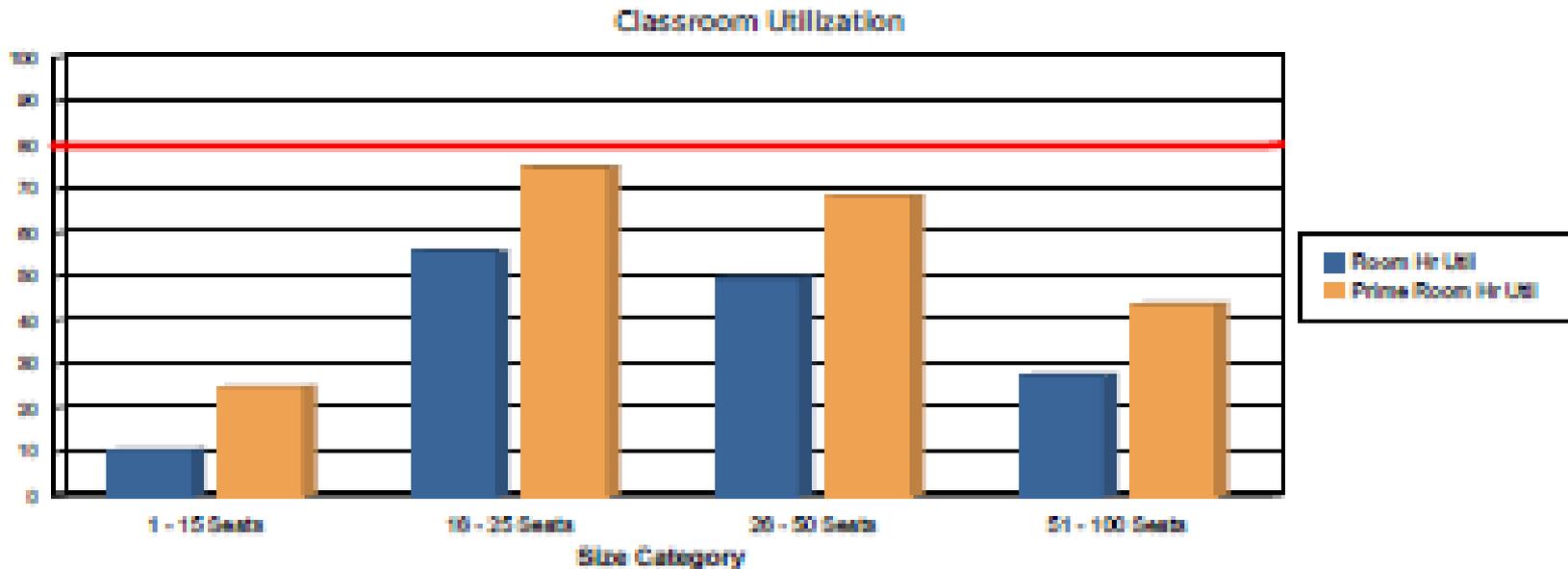
Review existing conditions

- Inspections from roofs to boilers
- Energy Audits
- Evaluate Deferred Maintenance
- Prioritize infrastructure requirements



# Process- Utilization Study

An objective analysis of how existing facilities are being used

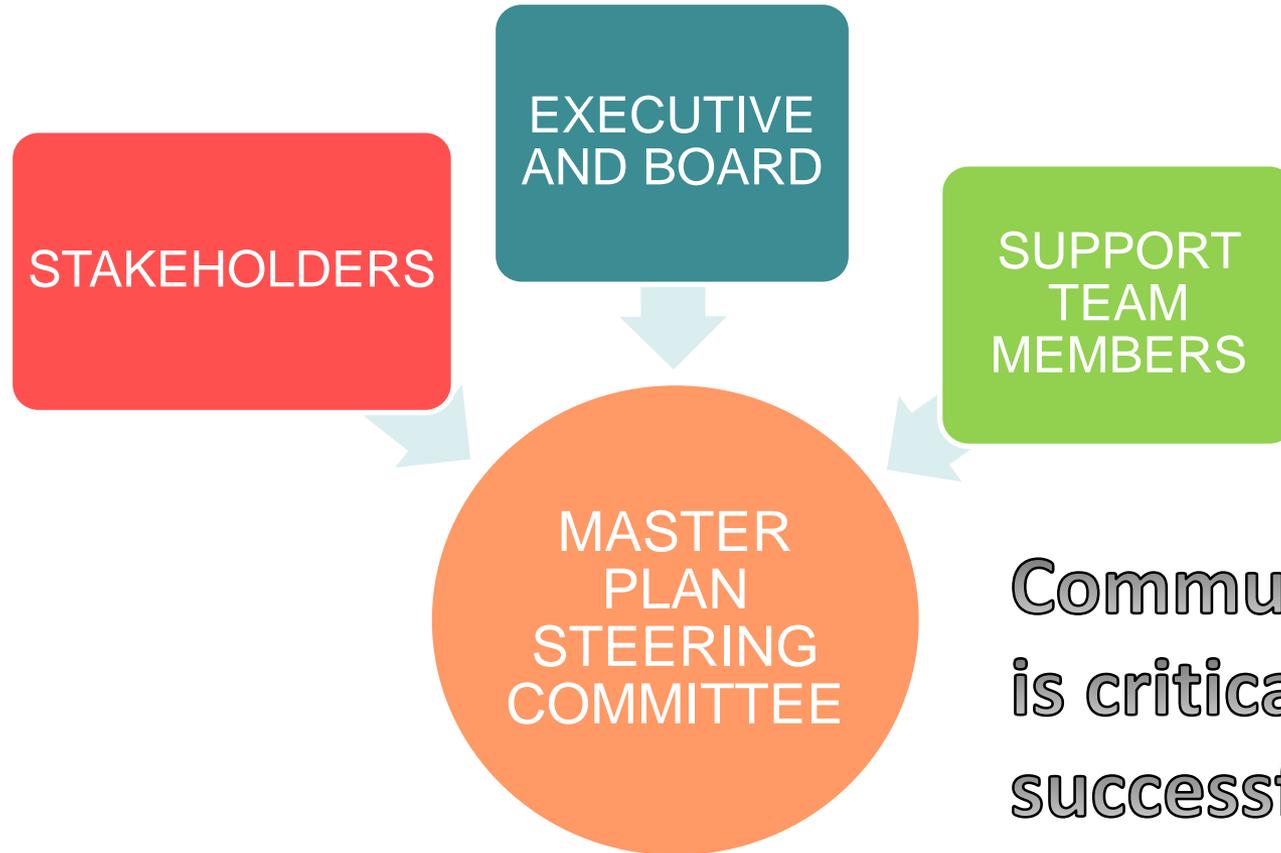




# The Process- Gather the Team

- The Project Sponsor is in the **Leadership** role
- Executive Level including Board Members
- Stakeholders are those directly affected by Master Plan
- Support includes Staff and Consultants involved with the development and implementation of the Master Plan

# The Process- Gather the Team



Communication  
is critical to a  
successful  
process

# Communication- the Plan

- Establish a plan
  - Website
  - Social Media
  - Surveys
  - Focus Groups
- Solicit input at every step
- Build consensus
- Assemble Committees and have (lots of) meetings



# Communication- clarity

## Manage Expectations

- Be clear about mission
- Be clear about limitations on schedule and resources available
- Many people think “Managing Expectations” means....

Telling someone else “no”.



# Communication- problems

What irritates your stakeholders?

- Not asking for input
- Asking for input and dismissing it
- Asking your stakeholders for input....

but they don't get what they want.



# Process- Establishing Priorities

## Fully- Informed Decisions

- Data-driven decisions
- What is the TOTAL Project Budget?
- Life-cycle Costs
- LEED- Does it mean a better building?

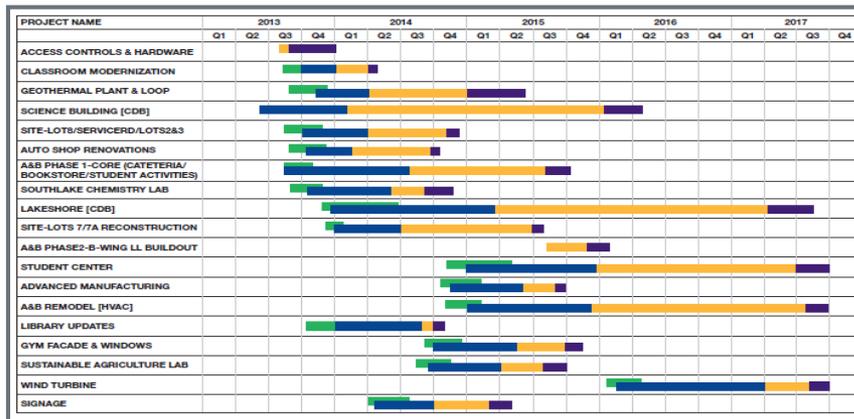
## Discounted Cash Flow Analysis

CMS ELECTRIC HTRS VS. GAS		Avg costs 9/13													
COST OF MONEY	3.00%														
GAS ENERGY ESCALATION	1.00%	\$17/therm													
ELEC ENERGY ESCALATION	2.00%	124/kWH													
OPERATING EXPENSE ESCALATION	3.00%														
TAX RATE	0.00%														
RISK FACTOR	0.00														
<b>PRE-TAX CASH FLOWS</b>															
<b>ALTERNATE A- ELECTRIC HEAT; ASSUME 46kW@ 976 hours=44,896kWH</b>															
	YEAR 0	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023				
end of yr	CAPITAL INVESTMTS AND RESIDUAL														
end of yr	NGAS ENERGY COST or SAVINGS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
end of yr	ELEC ENERGY COST or SAVINGS	(\$5,667)	(\$5,678)	(\$5,792)	(\$5,908)	(\$6,026)	(\$6,146)	(\$6,269)	(\$6,395)	(\$6,523)	(\$6,653)	(\$6,785)	(\$6,919)	(\$7,055)	(\$7,192)
end of yr	OPERATING EXP COST or SAVINGS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	ALT A PRE-TAX CASH FLOW	\$0	(\$5,667)	(\$5,678)	(\$5,792)	(\$5,908)	(\$6,026)	(\$6,146)	(\$6,269)	(\$6,395)	(\$6,523)	(\$6,653)	(\$6,785)	(\$6,919)	(\$7,055)
	PRE-TAX NPV														
<b>ALTERNATE B- INSTALL GAS-FIRED HEAT; ASSUME 1,532 THERMS (1 THERM= 29.3kWH)</b>															
end of yr	CAPITAL INVESTMTS AND RESIDUAL														
end of yr	NGAS ENERGY COST or SAVINGS	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)
end of yr	ELEC ENERGY COST or SAVINGS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
end of yr	OPERATING EXP COST or SAVINGS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	ALT B PRE-TAX CASH FLOW	\$0	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)	(\$1,405)
	PRE-TAX NPV														
<b>DIFFERENCE ALTERNATE A - ALTERNATE B</b>															
	YEAR 0	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023				
	NET PRE-TAX CASH FLOW	\$0	(\$4,162)	(\$4,273)	(\$4,387)	(\$4,503)	(\$4,621)	(\$4,741)	(\$4,863)	(\$4,988)	(\$5,116)	(\$5,247)	(\$5,381)	(\$5,518)	(\$5,657)
	PRE-TAX NPV														

# Process- Establishing Priorities

## Identification of Priorities and Program

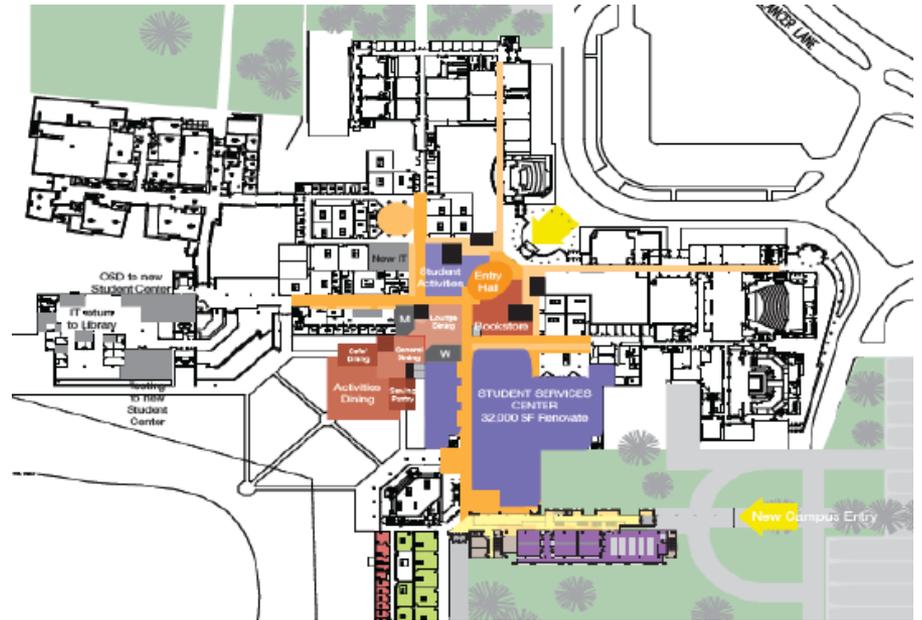
- Focus on Key Areas
- Confirm Resources available
- Establish Preliminary Schedule



# Process- Review and Approval

Master Plan includes

- Identified projects
- Budget and Funding Sources
- Implementation Schedule
- Presentation, review and approval process



# Implementation

## Ready for Construction?

- Evaluate Contracting Methods
  - Construction Manager (Agency or Risk)
  - General Contractor
- Identify associated contracts for each project
- Confirm Scope, Schedule and Budget for each project

# Implementation- Budget

## Budget Tracking and Reporting

- Budgets, Commitments, Billing in one system
- Transparency

GLC-03 A&B Wing Additions and											Project Manager <b>McCarty</b>		Phase <b>Design</b>	
	A	B	C = A + B	D	E	F = D + E	G	H = F + G	I = C - H	J	K = F - J			
Cost Category	Original Budget	Budget Revisions	Current Budget	Initial Contracts	Approved Change Ords	Revised Contracts	Anticipated Costs	Total Project Costs	Budget Not Committed	Work Invoiced	Contract-Balance			
100 Hard Costs	\$ 43,386,468	\$ 0	\$ 43,386,468 +	\$ 0 +	\$ 0	\$ 0	\$ 0	\$ 0	\$ 43,386,468	\$ 0 +	\$ 0			
200 Professional	5,557,551	0	5,557,551 +	2,387,118 +	0	2,387,118	0	2,387,118	3,170,433	359,257 +	2,027,861			
300 Utilities Fees	0	0	0 +	0 +	0	0	0	0	0	0 +	0			
400 Owner's General Req	535,250	0	535,250 +	0 +	0	0	0	0	535,250	0 +	0			
500 FF&E	3,515,500	0	3,515,500 +	0 +	0	0	0	0	3,515,500	0 +	0			
600 N/A	0	0	0 +	0 +	0	0	0	0	0	0 +	0			
700 N/A	0	0	0 +	0 +	0	0	0	0	0	0 +	0			
800 N/A	0	0	0 +	0 +	0	0	0	0	0	0 +	0			
900 Contingency	2,169,323	0	2,169,323 +											
<b>ALL</b> ALL Totals	\$ 55,164,092	\$ 0	\$ 55,164,092	\$ 2,387,118	\$ 0	\$ 2,387,118	\$ 0	\$ 2,387,118	\$ 52,776,974	\$ 359,257	\$ 2,027,861			

# Implementation- Construction

## Typical Process for Design and Construction



Consensus Building key to  
successful construction process

# Implementation- Closeout



Every Project has  
Closeout Requirements

Scope, Schedule and  
Budget Reconciliation  
Evaluation of Process  
Look-Ahead to the next  
Master Plan