# IGEN Aggregation Program for Exterior Lighting

ICCCFO Conference Thursday April 9, 2015





#### **IGEN**

- Illinois Green Economy Network
- Network of 39 College Districts
- Expand deployment of clean energy technologies
- Increase employment opportunities
- Improve environmental and human health
- Foster community engagement
- Accelerate market competitiveness
- Go to igence.org for more

#### Team

- Stephen Bell, Director, Lake County
- Rob Hilgenbrink, Advisor, SWIC
- Tim Gibson, IGEN PM, John A. Logan
- Katie Davis, Coordinator, Lake County
- Jamie Wheeler, Accounting, SWIC
- Marcia Lochmann, Coordinator, SWIC
- Jason Combs, PM, Sitton Energy Solutions
- Kris Steiger, Lighting Consultant, SMG
- College CFOs, Facility Directors, Staff

## **Funding Source**

#### **Grant from:**

Illinois Department of Commerce and Economic Opportunity, Public Sector Energy Efficiency Key Account/Aggregation Program



### Overview

IGEN is partnering with Sitton Energy Solutions to implement energy efficiency projects on IL community college campuses, specifically focused on:

- exterior lighting
- ✓ in the Ameren utility territory.





parking lot, roadway, exterior building, courtyard, pathway







#### **Benefits**

- Assistance in identifying exterior lighting needs
- Increased value resulting from consortium purchasing
- Simplified rebate process with DCEO
- Increased kWh savings and lower utility costs!
  - PROGRAM GOAL: Total energy savings of 1,250,000 kWh

#### IGEN Aggregation Program for Exterior Lighting

#### Structure

- Determine lighting needs
- Receive proposals for consortium pricing
- Colleges encouraged to get their own bids
- ✓ IGEN PMs get rebate estimates and deal with paperwork
- Colleges acquire labor to install (internal or external) and purchase fixtures
- ✓ Colleges can draw from grant to cover some costs before project is completed (different from standard projects)

## Timeline

## IGEN Aggregation Program for Exterior Lighting

| DATE   | TASK   |
|--|--|
| January 27 <sup>th</sup> , 2015<br>Jan - February — 2015<br>— Feb 13 <sup>th</sup> — 2015  | Consortium pricing proposals due Colleges obtain labor and/or fixture bids Updated incentive/payback estimates provided to colleges  |
| February BOT meetings  March 6 <sup>th</sup> – 2015  April 17 <sup>th</sup> – 2015  May 15 <sup>th</sup> – 2015  May 20 <sup>th</sup> – 2015 | Colleges receive approval to proceed Colleges issue PO to vendor Latest date for fixture delivery per RFP Latest date for all fixtures installed and All completion verification paperwork due |

## Challenges

## Completion of purchase and installation of fixtures by mid-May 2015

- Program began December 2014 by identifying eligible colleges and surveying lighting needs
- Developed RFP for consortium fixture pricing
  - ✓ Issued 1/13, Received Proposals 1/27, Awarded 2/4
- Colleges to determine labor costs
- Complete board approval process
- ✓ Timeframe must allow for delivery
- ✓ Fixtures installed by May 15, 2015

#### Results

#### Overall Energy Reduction of 76%

|               | Before<br>Improvements<br>kWh | Estimated<br>Savings<br>kWh | DCEO<br>Rebate on<br>Savings | Annual Cost<br>Savings |
|---------------|-------------------------------|-----------------------------|------------------------------|------------------------|
| Carl Sandburg | 129,792                       | 79,453                      | \$23,582                     | \$7,945                |
| Danville      | 374,752                       | 287,310                     | \$85,275                     | \$20,112               |
| John A. Logan | 151,325                       | 128,269                     | \$15,376                     | \$10,903               |
| Kaskaskia     | 17,993                        | 13,841                      | \$4,108                      | \$1,384                |
| Southwestern  | 332,576                       | <u>257,866</u>              | <u>\$65,127</u>              | <u>\$18,051</u>        |
|               | 1,006,438                     | 766,739                     | \$193,468                    | \$58,394               |

NOTE: Rebate may increase by up to 15%

#### IGEN Aggregation Program for Exterior Lighting

#### **Next Steps**

- Continue lighting installations
- Gather paperwork
- Input into DCEO system
- Closeout
- Rebates to Colleges

#### THANK YOU